



SERVICES @INFLOW

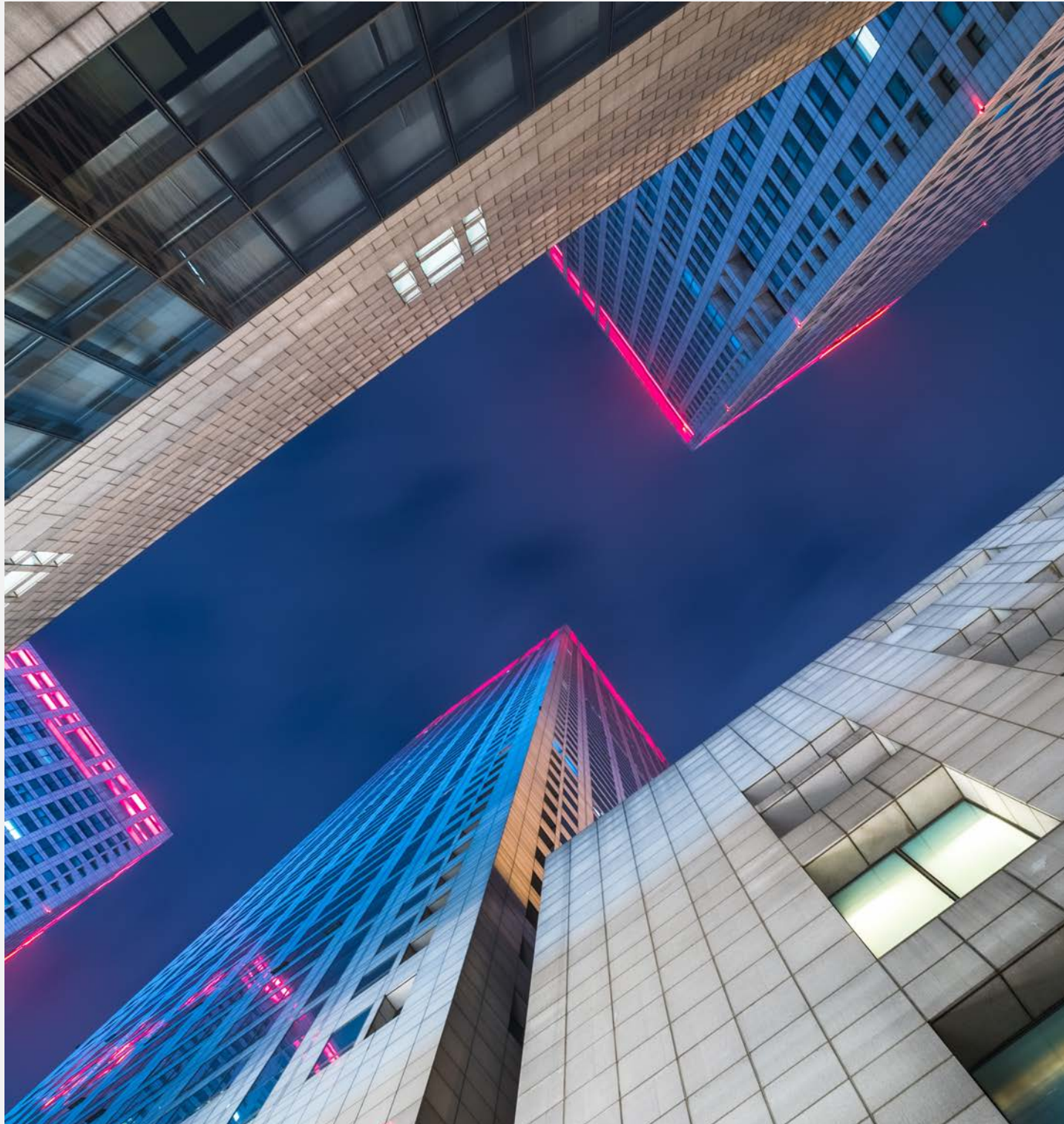


inflowtechnologies.com

...Your Services
Built in Our Care



ABOUT US



- Founded in 2005
- Niche player in the ICT Distribution Services market.
- Presence across **50+** locations in South Asia.
- **600+** Team Strength.
- **75+** Vendors
- **3000+** channel partners
- **900+** revenue in USD Mn

SERVICES AT A GLANCE

PROFESSIONAL SERVICES

CORE COMPETENCIES

- Cybersecurity
- Networking
- Unified Communications
- Server & Storage
- Surveillance

SURVEY & CONSULTING

- PASSIVE
- ACTIVE

PROJECT MANAGEMENT

- RESOURCE AGREGATION
- OPTIMUM TAT
- EXECUTION & DELIVERY
- ASSURED PERFORMANCE

TECHNICAL ASSISTANCE CENTRE

ON SITE

- Technician Support –within 4 hours, 24x7/8x5 NBD
- Configuration Support, 24x7
- On-Call support
- Periodic health check

REMOTE

- 24x7 Technical Assistance
- Round the clock Web, Tele & Email support
- Diagnostics & basic configuration related troubleshooting

RMA HOSTING

- Advance/Same Business Day Delivery/Shipment, replacement of faulty units.
- Vendor driven (retainership arrangement)
- Inflow managed

LEARNING & DEVELOPMENT

CORPORATE

- OEM AUTHORIZED

Forcepoint

 **netskope**

 **audiocodes**

 **Mitel**

- INFLOW DESIGNED


CISCO


HPE aruba
networking


paloalto
NETWORKS


tenable
network security


RSA SecurID

CAMPUS TO CORPORATE

- TECHNICAL TRAINING
- FINISHING SCHOOL
- PRACTICE JOURNEY



Professional Services...

Inflow Care caters to the ever-evolving need of partners and technology vendors requiring seamless adaptation for Cybersecurity, Networking, UCC, Server & Storage and Surveillance solutions helping the end users integrate/migrate across/within public, on-prem, cloud as well as hybrid environments.

CORE COMPETENCIES

CYBERSECURITY

DLP/DSPM. EMAIL & WEB SECURITY. NGFW. SIEM. SOAR. CASB. XDR/EDR. IAM. PAM. SWG. ZTNA. SASE. OT SECURITY. APPLICATION SECURITY. NAC. HSM. Patch Management. SSO. DDOS. Load Balancer. GRC

NETWORKING

Routing & Switching. Network Automation. NMS. PoE. PDU. Rack Management. NAC. SDN. Wireless. Optical Networking

UNIFIED COMMUNICATIONS

IP Phones. Audio/Video Conferencing. Wireless Content Sharing. Wireless Conferencing. IP Phones. Contact Centre. SBC. Voice Gateway. BYOD Solutions. Video Walls. Interactive Boards

SERVER & STORAGE

Server. NAS. SAN. Storage Networking. HCI. Backup & Recovery. Tape Storage. Hybrid Cloud

SURVEILLANCE

Video Surveillance. VMS. Access Control. IoT. PACS. ANPR. Cloud VMS. AI Video Analytics. Traffic Management. Intelligent Traffic Analytics. Intelligent Display Systems. RFID Tags. IP. Access Controllers. Access Cards. Card/Biometric Readers

TECHNOLOGY VENDORS

Cybersecurity / Networking / UCC / SERVER & STORAGE / Surveillance



and MANY MORE....



SURVEY & CONSULTING

PASSIVE



Passive Survey with AP on stick is done to verify coverage areas and number of Access points.

ACTIVE



Active survey conducted to determine the desired position, throughput and download /upload speeds of the wireless environment.

ASSESSMENT

- Spectrum Data Review
- Wireless Network Configuration
- Rogue Network Identification
- Planning and Designing
- Customised Sampling/Testing

ANALYSIS

- Environment and coverage
- Observations
- Critical Gaps
- Ekahau Report
- Recommendations

SURVEY & CONSULTING – SAMPLE EXECUTIONS

Customer Name	Project Description	Location	AREA (Lakh Sq Ft.)	Brand
GMR Airport Hyderabad	Post Wireless Site Survey	Hyderabad	11	CISCO
Blue Dart (DHL)	Post Wireless Site Survey	Multiple Locations	6.75	CISCO
University of Pune	Pre & Post Wireless Site Survey	Pune	25	CISCO
Omega Health Care Services	Post Wireless Site Survey	Chennai/Bangalore	4	CISCO
Kimberly - Corporate Office	Post Wireless Site Survey	Mumbai/Pune	24	ARUBA
KSB Pumps	Post Wireless Site Survey	Pimpri/Chinchwad	40	ARUBA
Kotak Mahindra Bank	Post Wireless Site Survey	Mumbai	3	CISCO
Gujarat Alkalies Chemicals Ltd.	Pre Wireless Site Survey	Baroda/Dahej	8	ARUBA
Decathlon	Post Wireless Site Survey	Bangalore	2.5	CISCO
Myntra warehouse	Post Wireless Site Survey	Bangalore	2	ARUBA

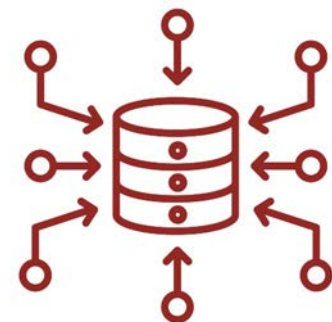
*We also conduct Testing, Audits & Assessments

PROJECT MANAGEMENT

Engaging to deliver large technology infrastructure projects end to end, including logistics, field deployment, acceptance testing, commissioning, knowledge transfer and annuity support.

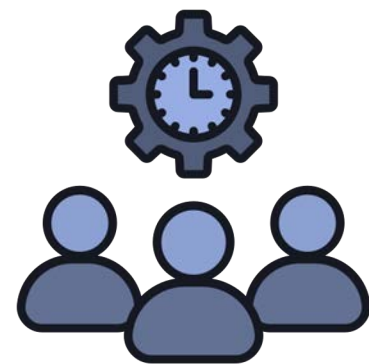
Resource Aggregation

- Relevant Collaborations
- Regional Engagement
- Skill Pool



Execution & Delivery

- Adapt To Project Timelines
- Scope, Design & Deploy
- End-To-End Approach



Optimum TAT (TURN AROUND TIME)

- Dynamic Response & Resolution
- Local Team Involvement
- Minimised Cost
- Reduced Delays & Dependencies at Sites



Assured Performance

- Neutral Positioning
- Time-Tested
- Single Entity Across Verticals





TAC Support...

Comprehensive & scalable 24/7 technical assistance, ensuring seamless problem resolution, minimized downtime, and optimized ICT infrastructure performance across cyber security, networking, unified communications & collaboration and more.

TECHNICAL ASSISTANT CENTER



ON-SITE SUPPORT

- Technician Support – within 4 hours, 24×7/8×5 NBD
- Configuration Support, 24×7
- On-Call support
- Periodic health check



REMOTE SUPPORT

- 24×7 Technical Assistance
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Learning & Development...

A learning experience that connects technical skills with personal development which addresses skill & learning, gaps of corporates, partners & aspirants keen on industry readiness.

VALUE PROPOSITION

A learning experience that connects technical skills with personal development. Addressing skill & learning gaps of the end-user community remains this division's core focus along with their partners and business associates.



Virtual, Onsite, Hybrid and Hands-on forms of training with lab access/real time experience delivered globally.



Training and Mentoring consultants with average experience of 10+ years.



Pre & Post training assessments along with Customised Course material.



Industry Readiness Programs in emerging technologies for Students & Working professionals.



Certification Customised Courses For Working Professionals & Networking Cyber Security Aspirants.

TRAINING PROGRAMS

CORPORATE

OEM AUTHORIZED

FORCEPOINT

NETSKOPE

MITEL

AUDIOCODES

INFLOW DESIGNED



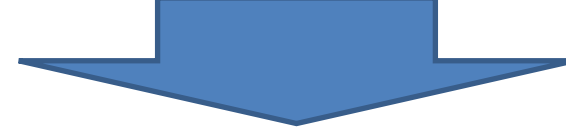
CAMPUS TO CORPORATE

TECHNICAL TRAINING

FINISHING SCHOOL

PRACTICE JOURNEY

Corporate – OEM AUTHORIZED



FORCEPOINT



- DLP/DSPM–Data Loss Protection
- WEB & EMAIL SECURITY
- NGFW– NextGen Firewall

AUDIOCODES



- SBC – Essentials, Fundamentals & Configuration
- SBC Advanced Interworking & Security
- SBC in Microsoft Teams Environment Essentials & Configuration
- VoIP & Data Applications
- Microsoft Teams Room

NETSKOPE



- NSCO&A – Netskope Security Cloud Operation and Administration
- Certification code– NSK101
- NSCI&I– Netskope Security Cloud Implementation and Integration
- Certification code– NSK200

MITEL



- OpenScape 4000 Generation and First-time commissioning
- OpenScape 4000 Routing and Networking
- OpenScape 4000 Basic
- OpenScape 4000 Advance

Corporate – INFLOW DESIGNED

- Cisco Next-Generation Firewalls foundation course
- Cisco Securing Networks with Secure Firewall Threat Defense essentials
- Cisco Data Centre certification course
- Cisco Introducing
- Cisco Data Centre Technologies
- Cisco Email security foundation course
- Cisco Identity Services Engine, deploying advance enterprise networks
- Cisco Mobility Services Engine, deploying advance enterprise networks
- Cisco unified contact centre enterprise advance administration
- Implementing Cisco Data Centre Unified Computing
- Cisco Certified Network Professional certification course
- Cisco Routing and Switching foundation course
- Cisco Certified Internetwork Expert certification course
- Customized Engineering Cisco Meraki Solutions foundation course
- Cisco MDS SAN switch implementation and configuration essentials
- CISCO Data Centre Nexus Operating Systems fundamentals
- Deploying Cisco Wireless Enterprise Networks overview
- Cisco Application Centric Infrastructure, deploying advance enterprise networks
- Cisco Web security implementation and deployment
- Cisco Certified Network Professional Data Centre Solutions course
- Cisco Securing Networks with Cisco Firepower Next Generation Firewall overview
- Firewall and FMC Installation & Secure Endpoint and Umbrella Installation
- Cisco Certified Network Associate course
- Implementing and Operating Cisco Enterprise Network Core Technologies



- Cisco SD-Access Solution implementation and deployment
- Cisco Network – Basic Firewall/Security, Routing & Switching
- Cisco Software-Defined Wide Area Network fundamentals
- Cisco Digital Network Architecture Center foundation course
- Cisco Cybersecurity Operations Fundamentals
- Implementing and Operating Cisco Enterprise Network Core Technologies overview
- Fundamentals of Securing Networks with Cisco Firepower Next Generation Firewall
- Essentials of Securing the Web with Cisco Web Security Appliance
- Cisco Certified DevNet Associate fundamentals
- Cisco Stealthwatch Security – An overview
- Fundamentals of Cisco Meraki Software Defined Wide Area Networking
- Essentials of Securing with Cisco Email Security Appliance
- Implementing Cisco Application Centric Infrastructure
- Implementing Cisco Enterprise Advanced Routing and Services
- Overview of Cisco Unified Communications Manager
- Fundamentals of Cisco Multi-Layer Director Switch
- An overview Cisco Wireless solution
- Cisco Thousand Eyes solution
- Forensic Analysis and Incident Response Using Cisco Technologies for CyberOps
- Basic course on Checkpoint Next Generation Firewall
- Implementing and deploying McAfee Endpoint Security

Corporate – INFLOW DESIGNED... Cont'd



HPE aruba networking

- HPE Aruba Switches
- Essentials of HPE Aruba Software Defined Networking



Nessus Vulnerability assessments training

RSA SecurID

RSA Identity and Access Management Training
Basic training course in RSA Netwitness Foundation



- Palo Alto Prisma Access SASE Security, basics of design and operations
- Palo Alto Pre-Implementation Training on Next Generation Firewall
- Palo Alto Networks: Certified Network Security Administrator
- Palo Alto Networks Certified Network Security Engineer
- Palo Alto Networks: Firewall Essentials: Configuration and Management
- Palo Alto Networks: Firewall: Troubleshooting Training
- Palo Alto Networks: Panorama: Managing Firewalls at Scale

Campus To Corporate

Empowering students with practical skills and real-world exposure to ensure a smooth transition from campus to corporate. A structured approach combining theory, hands on learning, and industry certifications for job readiness.



TECHNICAL TRAINING

Theory
Hands-on
Real-time
Self-paced



FINISHING SCHOOL

Groom
Assess
Evaluate



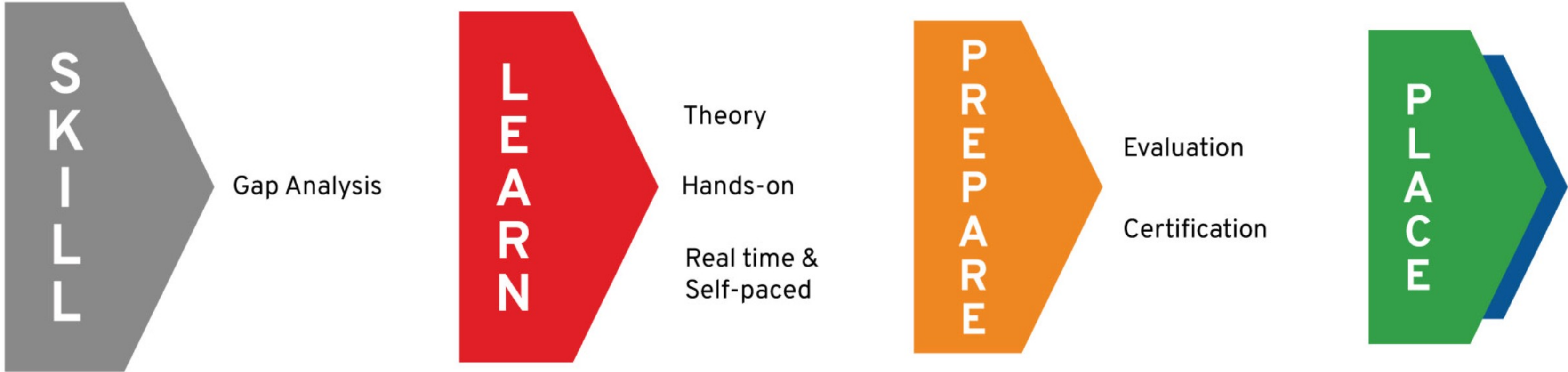
PRACTICE JOURNEY

Readiness
Certification
Campus to Corporate

COURSES

- Cyber Security Essentials
- Artificial Intelligence & Machine Learning course
- Data Science & Analytics course
- Basics of Cloud Computing
- Fundamentals of Full Stack Development
- Block Chain Development Fundamentals
- Python fundamentals
- Fundamentals Generative AI
- Introduction to Quantum Computing
- Advance Power BI
- MongoDB fundamentals
- Revit certification from Autodesk
- Fundamentals Fusion 360 certification from Autodesk
- Introduction of AutoCAD f
- Advance Excel course
- Basic Data Analytics using excel
- Fundamentals of Tally with GST
- Introduction Cyber Security
- Fundamentals of Digital Marketing
- PMI Project Management Ready course

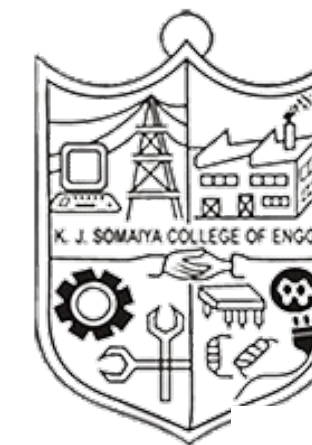
PROGRAM FLOW



INSTITUTES WHO PARTICIPATED IN OUR PROGRAMS



ESTD:2001
An Institute with a Difference



REVA
UNIVERSITY



MUKESH PATEL SCHOOL OF
TECHNOLOGY MANAGEMENT
& ENGINEERING



D Y PATIL
DEEMED TO BE
UNIVERSITY
— RAMRAO ADIK —
INSTITUTE OF TECHNOLOGY
NAVI MUMBAI

and MANY MORE....



VALUED ENGAGEMENTS WITH OUR PARTNERS



**AT&T
Business**

MIT | Academy of Engineering
(An Autonomous Institute Affiliated to Savitribai Phule Pune University)



Power Grid Corporation of India



and MANY MORE....



EVOLVING THROUGH The YEARS...

...FY'2025



SESSIONS

3000+



TECHNOLOGIES

150+



PARTICIPANTS

10000+

A MEMBER OF DSCI



The **Data Security Council of India (DSCI)**, a premier industry body established by **NASSCOM**, is dedicated to making cyberspace safe, secure, and trusted by advancing data protection, privacy, and cybersecurity practices across the nation. DSCI works closely with the government, industry, and academia to foster innovation, build capacity, and strengthen India's position as a global hub for security and privacy excellence.

Inflow Technologies Pvt. Ltd. is a **member of the DSCI community**. This membership reinforces our commitment to advancing cybersecurity excellence, building digital trust, and empowering organizations to stay resilient in an evolving digital landscape.

Through this association, **Inflow Technologies** looks forward to collaborating with DSCI and industry leaders to:

- Promote cybersecurity awareness and best practices
- Contribute to national and enterprise-level data protection initiatives
- Drive skill development and innovation in the cybersecurity ecosystem

Together with DSCI, we aim to **champion a safer and more secure digital future** for businesses and individuals alike.



THANK YOU

