



inflowtechnologies.com



MISSION

To be the leading value-added Distribution Services company in an ever-evolving Information & Communications Technology (ICT) landscape.

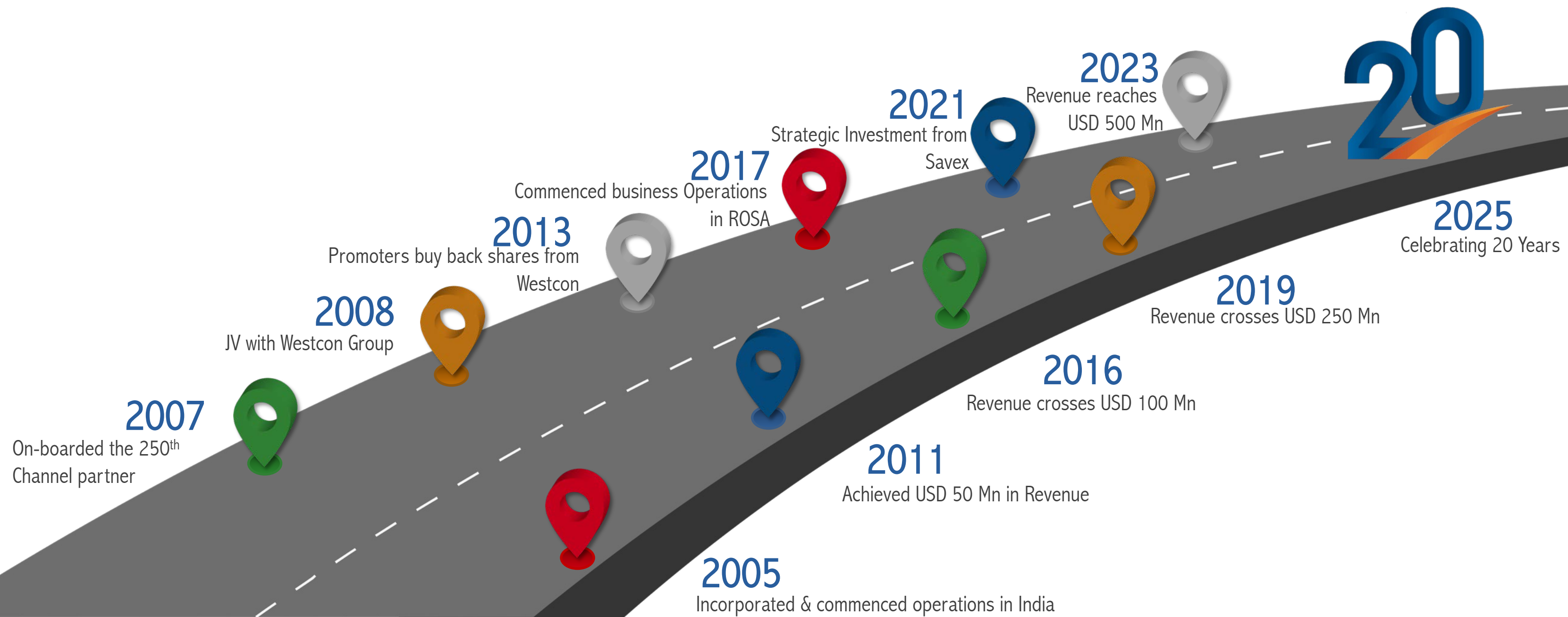


ABOUT US



- Founded in 2005
- Niche player in the ICT Distribution Services market.
- Presence across **50+** locations in South Asia.
- **600+** Team Strength.
- **75+** Vendors
- **3000+** channel partners
- **900+** revenue in USD Mn

THROUGH THE YEARS....



OUR ROLE

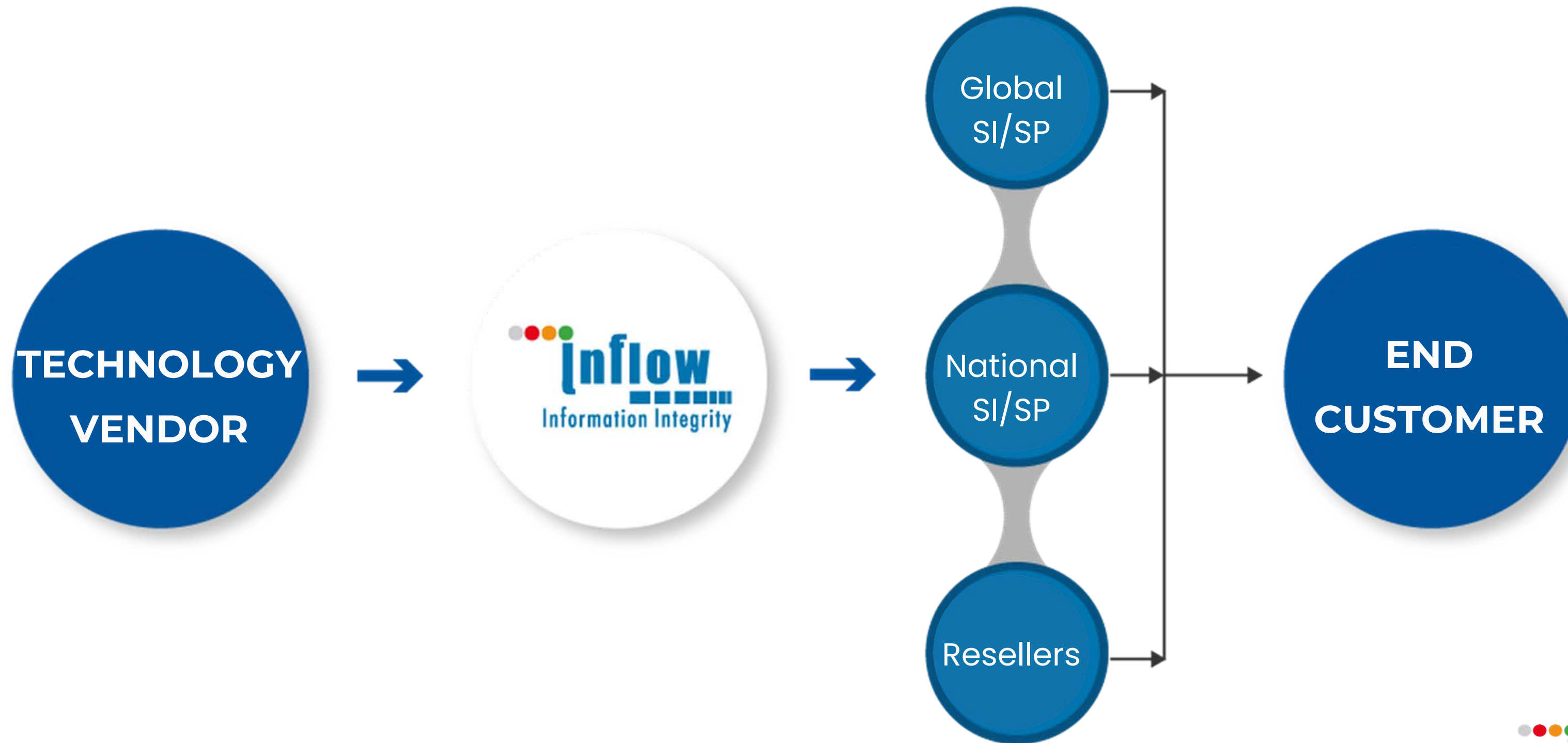
Empowering resellers to deliver & customers to adopt technologies, in an ever-evolving ICT landscape.

With support from technology vendors, we provide trainings, pre-sales technical support, commercial support & professional services to channel partners.

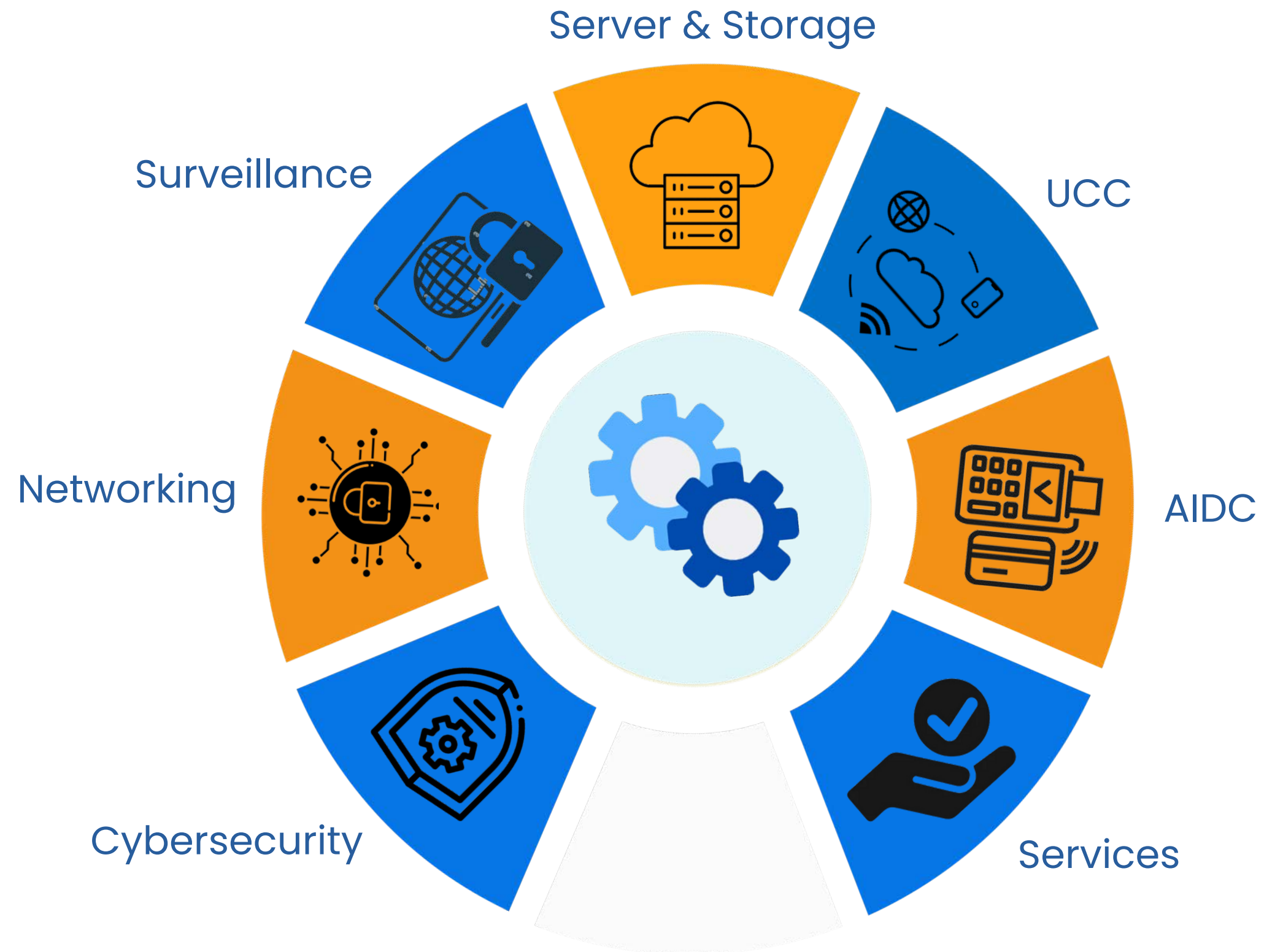
As part of end customer enablement activities, we work with technology vendors & channel partners to conduct various marketing activities, road shows, events, seminars and many more.



BUSINESS MODEL



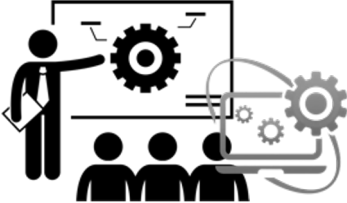
TECHNOLOGY FOCUS



CORE COMPETENCIES



Channel Enablement
Recruit & Manage



Techfluent Edge
Trend, Technology & Talent
– Our Efficiency Drivers



Business Development
Lead Gen through EDM, Seminars,
Events, Tele calling & Digital Marketing

THE FIVE PILLARS OF PROGRESS



Pre-Sales Game Changer



Centre of Excellence



Technical Assistance Centre

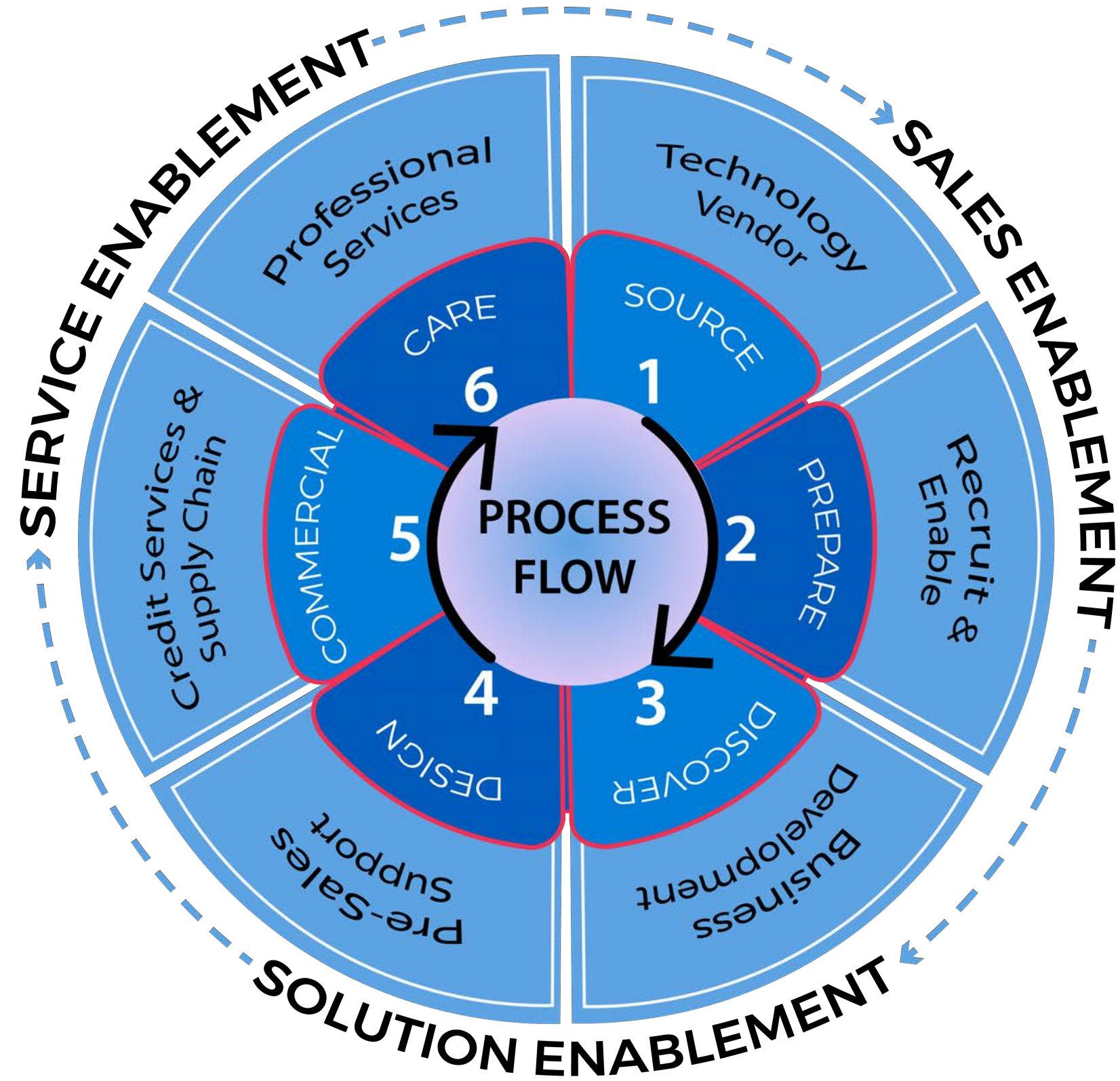


Training Academy



Post-Sales Differentiator

EXECUTION MODEL



DISTRIBUTION SERVICES PLATFORM



The background is a deep blue gradient with a futuristic, digital aesthetic. It features several glowing, light blue lines that resemble circuit traces or data paths, some with small circular nodes. Scattered throughout the background are numerous small, bright blue particles or stars, giving it a sense of depth and motion. The overall effect is clean, modern, and high-tech.

Technology Vendors

CYBERSECURITY....



Note: ** REST OF SOUTH ASIA SPECIFIC

...CYBERSECURITY

Forcepoint

FORESCOUT

Gigamon[®]

hexnode

Menlo Security

NETSCOUT

netskope

NETWITNESS

NIAGARA NETWORKS

onelogin
by ONE IDENTITY

opentext[™]

OUTSEER

paloalto[®]
NETWORKS

RSA SecurID[®]

SECTRIO[™]
A DIVISION OF SUBEX

Skyhigh Security

SONICWALL[™]

tenable
network security

utimaco[®]

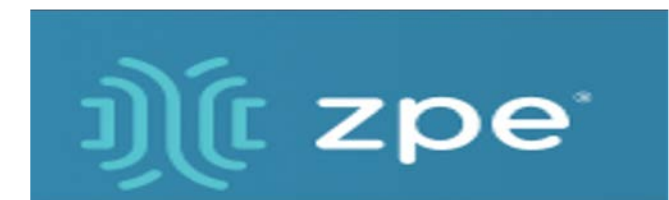
VERSA NETWORKS
ACE Partner Program

NETWORKING....



Note: ** REST OF SOUTH ASIA SPECIFIC

...NETWORKING



UNIFIED COMMUNICATIONS & COLLABORATION



Note: ** REST OF SOUTH ASIA SPECIFIC

SERVER & STORAGE



Note: ** REST OF SOUTH ASIA SPECIFIC

SURVEILLANCE



AIDC



SERVICES AT A GLANCE

PROFESSIONAL SERVICES

CORE COMPETENCIES

Cybersecurity
Networking
Unified Communications
Server & Storage
Surveillance

SURVEY & CONSULTING

PASSIVE
ACTIVE

PROJECT MANAGEMENT

RESOURCE AGREGATION
OPTIMUM TAT
EXECUTION & DELIVERY
ASSURED PERFORMANCE

TECHNICAL ASSISTANCE CENTRE

ON SITE

- Technician Support –within 4 hours, 24x7/8x5 NBD
- Configuration Support, 24x7
- On-Call support
- Periodic health check

REMOTE

- 24x7 Technical Assistance
- Round the clock Web, Tele & Email support
- Diagnostics & basic configuration related troubleshooting

RMA HOSTING

- Advance/Same Business Day Delivery/Shipment, replacement of faulty units.
- Vendor driven (retainership arrangement)
- Inflow managed

LEARNING & DEVELOPMENT

CORPORATE

- OEM AUTHORIZED

Forcepoint

 **netskope**

 **audiocodes**

 **Mitel**

- INFLOW DESIGNED


CISCO

HPE aruba
networking

 **paloalto**
NETWORKS

 **tenable**
network security

 **RSA SecurID**

CAMPUS TO CORPORATE

- TECHNICAL TRAINING
- FINISHING SCHOOL
- PRACTICE JOURNEY

OUR CHANNEL COMPOSITION

TYPE	COUNT
Telecom Service Providers	12
Global System Integrators	20
National System Integrators	43
Large Resellers	114
Medium Resellers	299
Small Resellers	2520
TOTAL	3000+ and evolving



Atul Gaur
Director



Byju Pillai
Group MD



Raunak Jagasia
Director



Rajiv U



Vijay Ajmera
Director



Rajesh K



Vijay G



Anjali D



Santosh S



Umesh M



Kousalya N



Tirupati RV



Soumit B



Nancy V



Pradeepan V

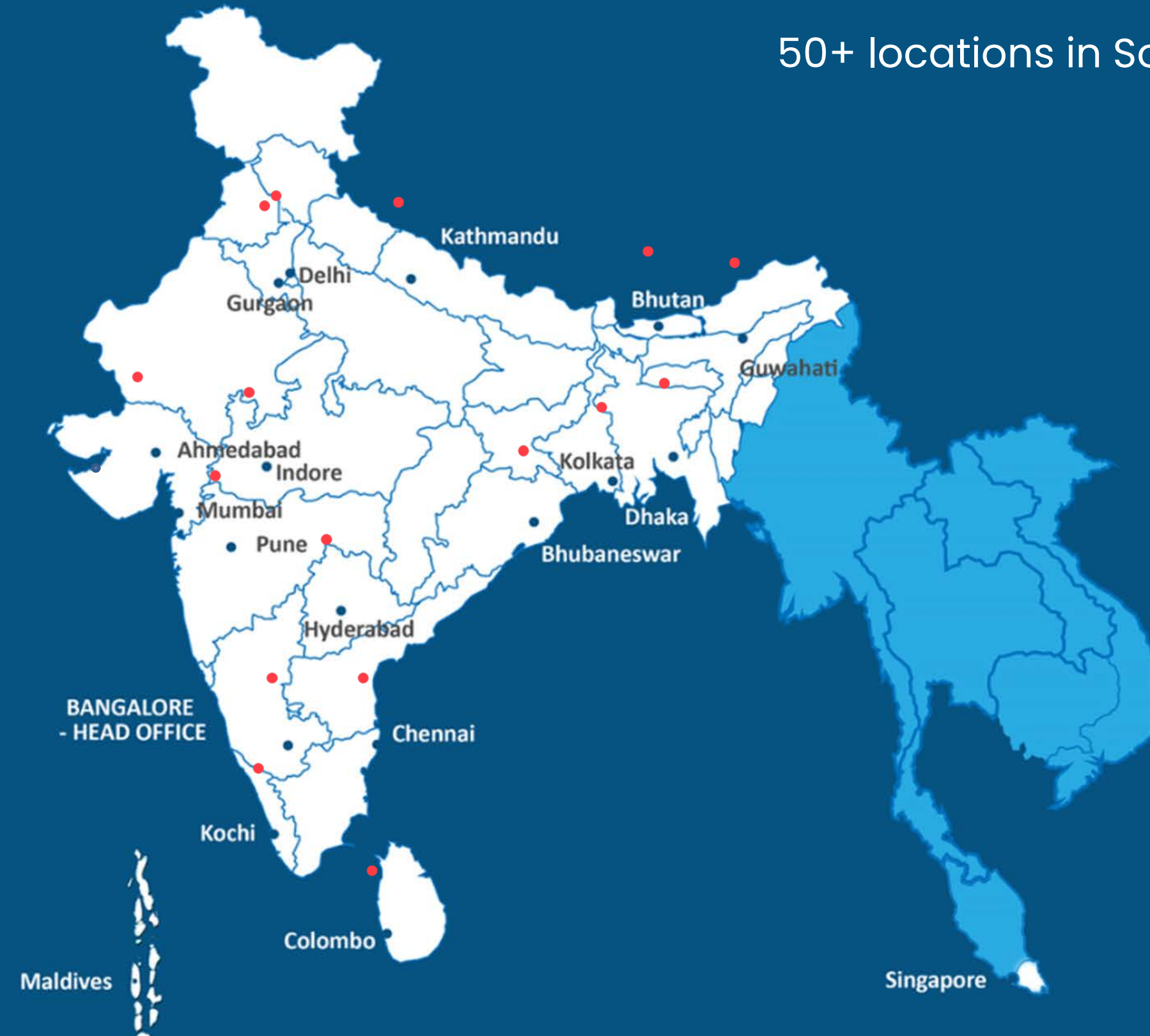


Najeeba A

CORE TEAM
400+ MANAGEMENT YEARS

OUR PRESENCE

50+ locations in South Asia



AWARDS....





THANK YOU

