Issue-9

Pre-Sales dashboard FY25-YTD

570
Pre-Sales led Opportunities Won (inCr)

580
Partner Training Sessions

2901
Pre-Sales led Opportunities Won

1085
Partner Organisations Trained

4415
Pre-Sales led Opportunities

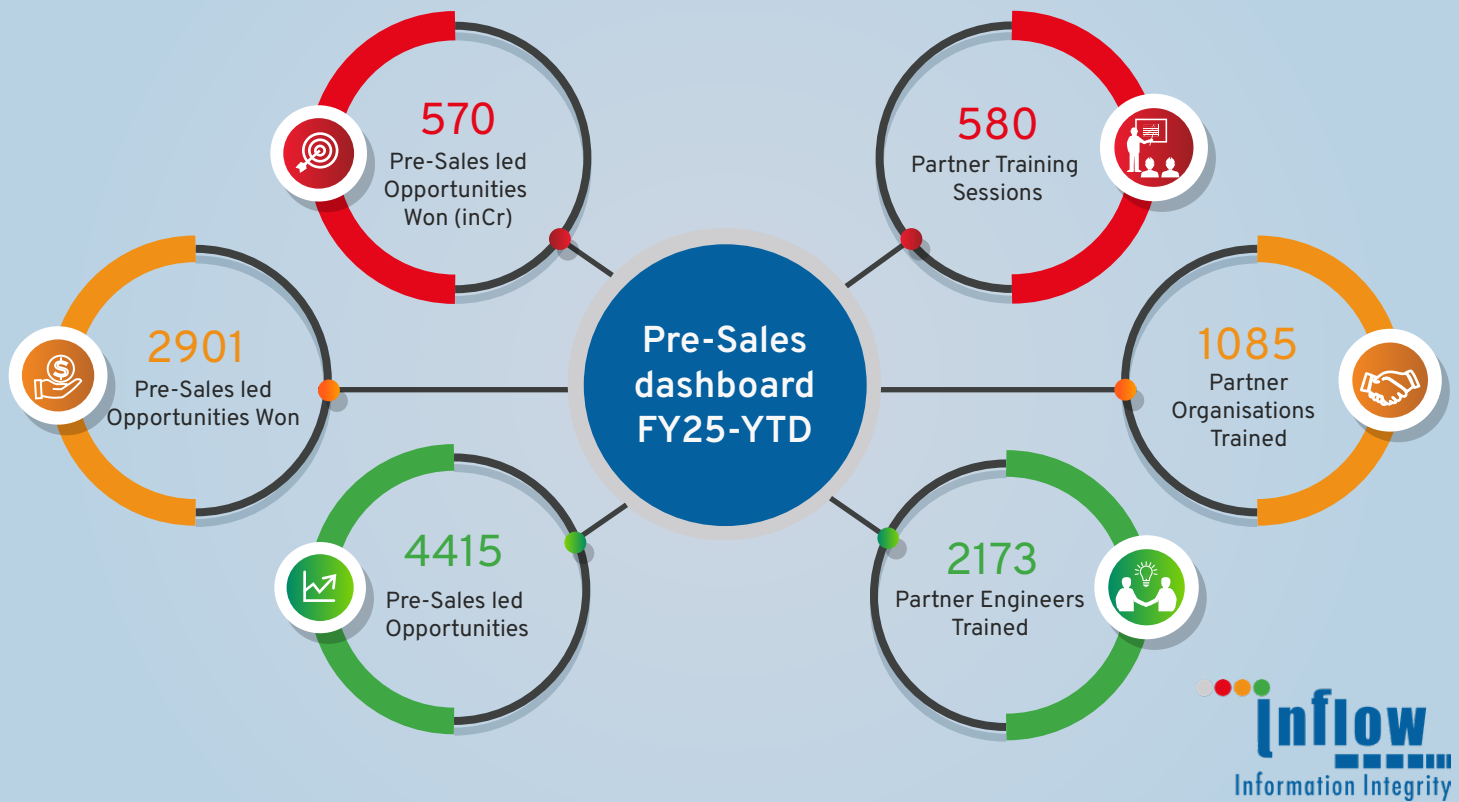**2173**
Partner Engineers Trained

inflow
Information Integrity

Events & Marketing

Inflow Connect powered by Genetec, Hanwha Vision, and HID at Hyatt Centric Delhi

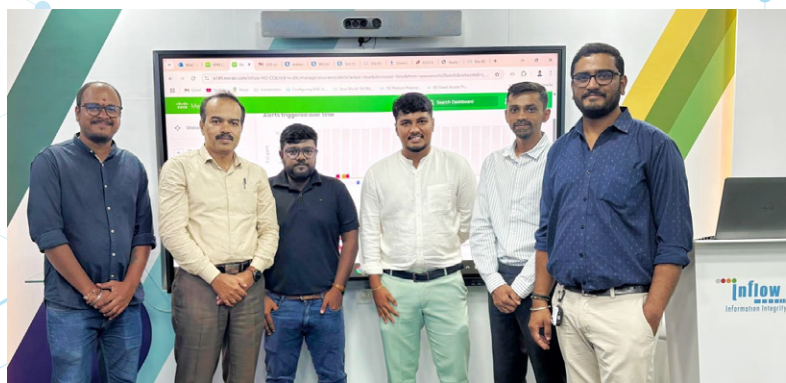**Skyhigh partner enabling session at Inflow technologies' Delhi office**

End Customer Floorday with Cartel Info Systems at Inflow COE 2.0, Bengaluru

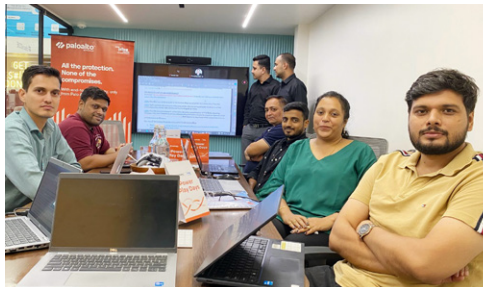**Neat Training Session conducted by Inflow Technologies in Bengaluru**

Global Accademy of technology and Techtonix visited Inflow center of excellence 2.0, Bengaluru
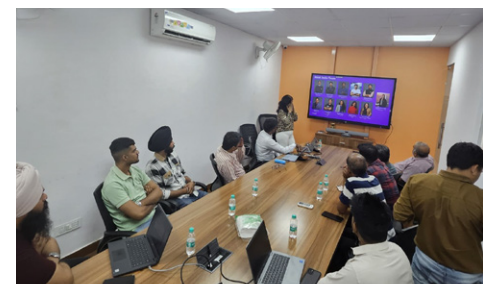
Conducted a high-energy Blitz Day at Netplace Technologies' state-of-the-art office in Andheri, Mumbai

Lunch and Learn session on Extreme Networks for their Channel partners organised in Kolkata

Neat product training session organized for partners in Chandigarh

Inflow Connect (Chapter Bengaluru) Powered by Genetec, Hanwha Vision and HID

Versa Networks Partner Enablement Session conducted at Inflow's Delhi office to empower them with comprehensive understanding of Versa's SASE and SD-WAN offerings

Partner training session focused on Ensurity's Cybersecurity solutions conducted at Inflow Technologies Pvt Ltd Hyderabad office
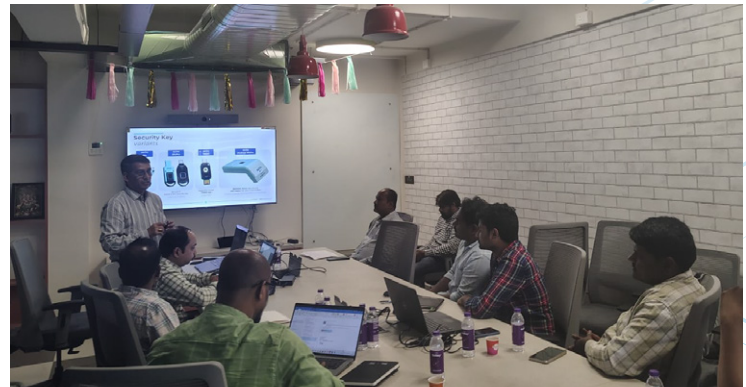
Barco Partner Engagement organised in Kochi where all the partners experience how Barco Clickshare is redefining collaboration in modern workspaces

Inflow Technologies' & BeyondTrust successfully conducted a partner enablement and product training session in Bengaluru

Organised Palo Alto Networks Blitz Day with the incredible team at Pentagon Systems & Services in Mumbai

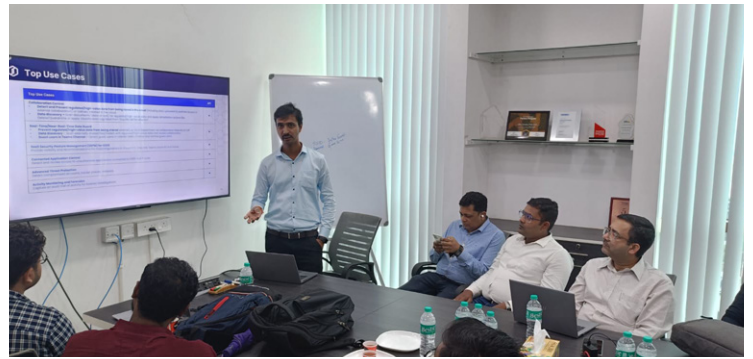Hexnode & Inflow Technologies Partner Connect session at Taj Vivanta, Bengaluru
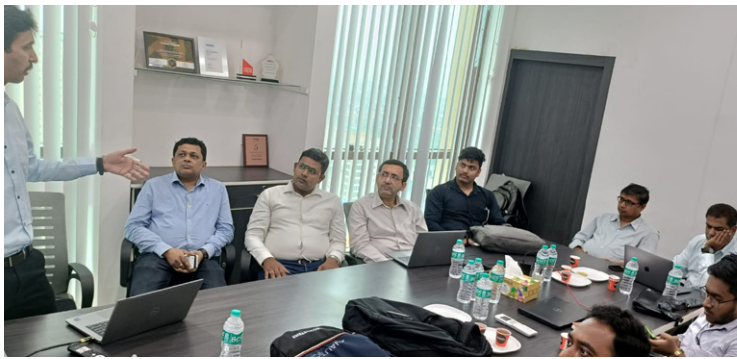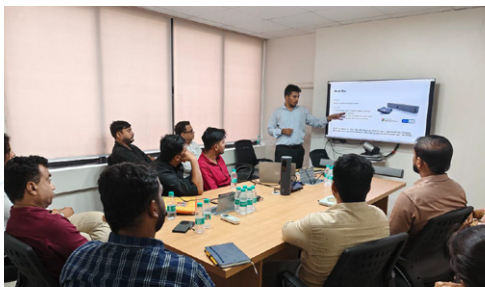
Inflow team had the opportunity to conduct a Sales Enablement session for the sales team at Turbonet Systems, held at their Thane office

Inflow team conducted a successful partner enablement session for Skyhigh Security SSE in Kolkata

Partner training session conducted by Inflow team on Neat product in Pune

Great to host the KG Groups, Coimbatore and Digital Track teams at our Inflow COE 2.0

Poly solutions overview training in Avosys HP Connect Delhi in association with Inflow


HP Poly solutions overview training for SanSo Networks Private Limited Delhi in association with Inflow

An insightful and engaging technical training session on Cisco Meraki 360 – Cloud Managed IT, covering MX Acceleration and CAT 9K Insertion, was successfully conducted at the Inflow Hyderabad office
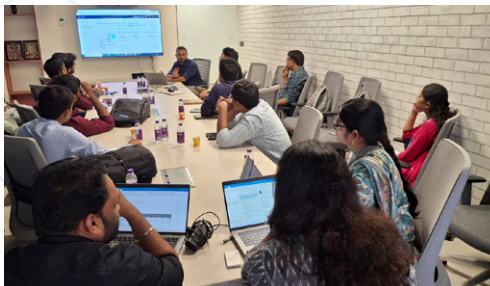
Axis Blitz Day 2025 celebrated with great enthusiasm across seven vibrant cities: Delhi | Ahmedabad | Mumbai | Pune | Hyderabad | Bengaluru| Chennai
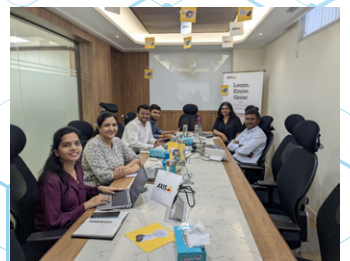
Inflow team organised Lunch and Learn session on
Extreme Networks for their Channel partners in Chennai

HP-Poly T2 Partner Event conducted by
Inflow Technologies and HP-Poly in Bengaluru

Extreme Network Partner Meet 2025 in association with
Inflow at Taj Skyline, Ahmedabad

Engaging and insightful training session on Cisco Secure Networking and
Cisco Wireless (On-Prem and Cloud Experience) at the Inflow Technologies Pvt Ltd Chennai office

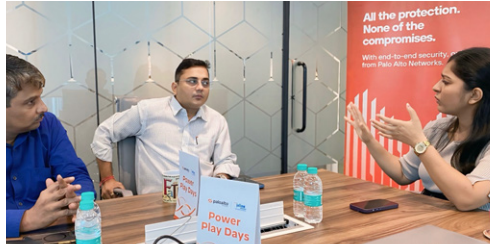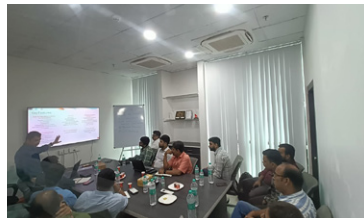**Palo Alto Networks Blitz Day organised by Inflow team at SM Networks' Mumbai office**

Engaging and insightful training session on Cisco Secure Networking and Cisco Wireless (On-Prem and Cloud Experience) at the Inflow Technologies Pvt Ltd Delhi office

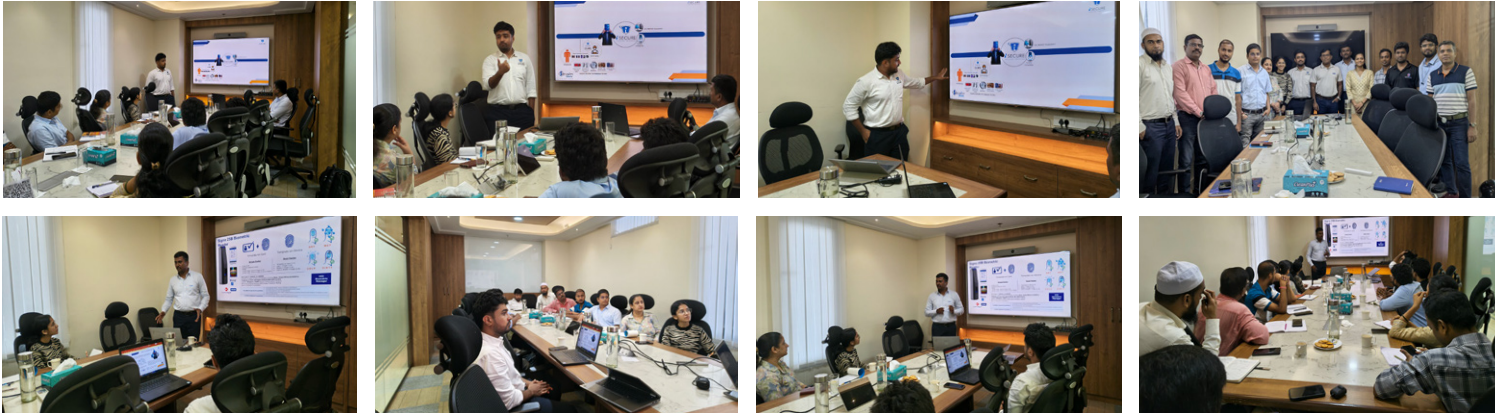**SonicWall Partner Training was successfully conducted at the Inflow Kolkata office**

Training session on Cisco Secure Networking and Cisco Wireless (On-Prem and Cloud Experience) organised at the Inflow Bengaluru office

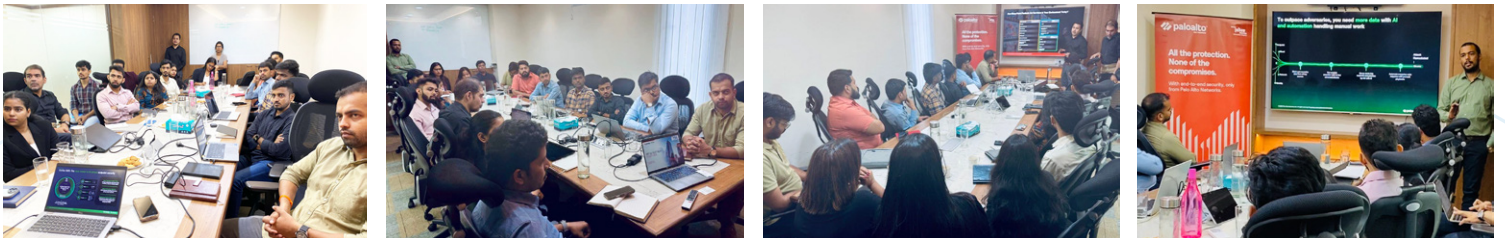# Inflow Mumbai Office hosted a comprehensive partner training session on HID and Security Shells Access Control Solutions

SonicWall partner enabling session organised for vendors and partners at Inflow technologies Delhi office

Power-Packed Palo Alto Networks sales training session organised at Inflow Mumbai office

Team Inflow hosted the SonicWall partner event at Vivanta, Bengaluru
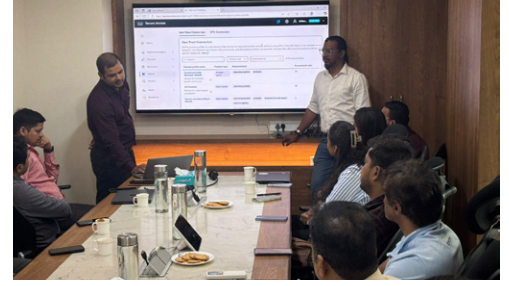
Award

Thrilled to be awarded **"Distributor India 2025"** by @Barco

This recognition reflects the strong alignment and trust between **Barco** and
Inflow Technologies,as we continue to drive the adoption of **ClickShare** by braco across
India and the SAARC region.

Academy Initiatives

1. Inflow Academy recently conducted an intensive training program on AI/ML,Cybersecurity & Cloud Computing for over 350 students at VVIET Mysore. The training was followed by the global certification (Microsoft & Cisco) exam.

2. We had the pleasure of conducting an exciting orientation session at MS Ramaiah Institute of Technology (MSRIT), kick-starting the Campus to Corporate Training Program on Artificial Intelligence & Machine Learning (AI/ML).

The session was designed to introduce students to the transformative world of AI/ML and how this program will bridge the gap between academic learning and industry readiness. With an engaging mix of technical insights, career pathways, and real-world applications, the orientation set the tone for an impactful journey ahead.
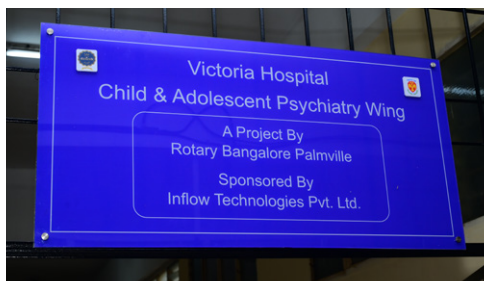
CSR Initiatives

1. Sponsored the advanced robotic surgery unit in endocrinology department in St John's medical collage hospital through Rotary Bengaluru Palmville.

2. Sponsored TMT & ECG machines and a Child & Adolescent Psychiatry wing at Victoria Hospital Bengaluru

July Birthdays

Amit Singh
Technical Lead

Afzal Khan
Technical Consultant

Akshay Dugani
HR Executive

Aswin S
Associate Technical Consultant

Akhil M Nair
Technical Engineer

Ajit A Andewadi
Technical Consultant

Anshul Thakur
Business Development Manager

Biji Balan
Channel Development Manager

Bharatha
Jr. Executive - Order Management

Bandaru Gangadhar
Sr. Technical Consultant

Chaithra K Shetty
Sr. Executive - Logistics Management

Chatla Mary Vara Prasad
Jr. Executive - Billing Management

Edwin Raj
Team lead – Billing Management

Geeta Sharma
Account Manager - Enterprise Channels

Jayesh Paliwal
Technical Engineer

Jay Sandeep Dandekar
Technical Engineer

Jesika Suresh Chaugule
Executive - Sales Operations

Karthik M
Asst. Manager - Admin

Kousalya Narayan
Vice President - South Asia Channels

Koneti Pramod Kumar
Technical Consultant

Kavitha Naidu A
Deputy General Manager - Business Group

Linu Angur Amulya Nayak
Product Manager

Md. Taqi Adil
Business Development Manager

Mohan Reddy S
Sr. Executive – Logistics Management

Malick Tamizuddin
Account Manager - Enterprise Channels

M A Kashem Khan Niloy
Business Development Manager

Nitin Kumar
Technical Consultant

Prashita Tiwari
Business Development Manager

Purnika Karunadasa
Business Development Manager

Prasanth Krishnan
Channel Development Manager

Priya S Mazumdar
Technical Engineer

Paresh Ravindra Wakchaure
Executive - Strategic Account & Govt

Prajith S
Sr. Executive - Accounts

Pushkar Mane
Technical Lead

Ravidas Gopi
Executive - Sales Operations

Rajesh Sharma
Channel Development Manager

Rezaullah Faridi
Sr. Technical Consultant

Sudhir Kumar
Executive - Sales Operations

Srinivas Raja
Product Manager

Sumithra Bali
Asst. Manager - Logistic Management (SAARC)

Srinath N
Sr. Executive - Accounts(AP)

Shreesha Kaje Anantha
Group Business Manager

Suganya C
Business Development Manager

Sivaprasad Reddy
Executive - Order Management

Tippanna S
Sr. Technical Consultant

Thomas Sequeira
Account Manager - Enterprise Channels

Venkateshwarulu B
Executive - Logistics Management

Vimal Gupta
Manager - SCM (India Biz)

Vivek Srivastava
Territory Manager

Vinay Kumar K
Deputy General Manager - Karnataka & Kerala

Varun R
Jr. Executive - Order Management

Raghavendra T R
Jr. Executive - Order Management (TECH BU)

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